

Victorian Industry Participation Policy (VIPP)

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VIPP Reforms

- Victorian Government response to the **Victorian Competition and Efficiency Commission Inquiry** into a more competitive Victorian Manufacturing Industry:
 - targeted at **contestable goods and services** (less VIPP Plans required)
 - improved **efficiency** of VIPP processes
 - improved **monitoring and reporting**
 - retaining the need to **identify local content levels**

Targeting Contestability

Contestable procurement:

goods and services within a procurement activity where local supplier are competing with international suppliers

- Contestable - **VIPP Plan required** of all shortlisted bidders
- Nil to Limited Contestability - No VIPP Plan, instead an **estimate of local content** must be supplied

Light touch for Grants and Design

- **Interaction Reference Number** process, which occurs after the contract has been agreed
- The new process is **consultation with ICN on the specifications** of the proposed activity to ensure local firms are not locked out of bidding

Stronger Monitoring and Reporting

- Statutory Declaration with their report on outcomes
- Victorian Public Sector bodies must ICN with confirmation of the outcomes achieved
- Outcomes then reported for the responsible Ministers to table the VIPP Annual Report in Parliament.

Industry Capability Network (ICN)

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VIPP Program Manager



VIPP Assistance Services and VIPP Plan Certification activities are performed by different ICN staff and in separate locations

VIPP Assistance Services

Localisation Assistance:

- Liaise with grant recipients/design contractors to ensure local industry is not inadvertently designed out of government procurement
- Advice and feedback on potential localisation opportunities
- Advice to companies on how to successfully fulfil VIPP contractual obligations
- Available *only when selected*.

General VIPP Assistance:

- Assist with general VIPP process questions relating to VIPP Plans
- Available *anytime* during VIPP Plan preparations



VIPP Assessment Services

ICN VIPP team:

- Identifies contestable opportunities within VIPP applicable tenders
- Certifies the completeness of VIPP Plans
- Assesses the merits of the commitments made in the VIPP Plan
- Certifies any changes to VIPP commitments as a result of post-tender negotiations
- Provides post-contract verification of VIPP outcomes.

ICN maintains a clear separation of duties between the VIPP Assistance Team and the VIPP Assessment Team

Department / Agency Timeline



VIPP Management Centre (VMC)

- VMC is an online portal where departments/agencies and bidders can manage their VIPP obligation's.
- www.icnvic.org.au/vipp

Latest projects

National Broadband Network (NBN)

15 October 2012

ICN has potential NBN business opportunities available for you! NBN is Australia's first national open access communications network that is being built to bring high speed broadband and telephone services to all Australian premises. If you are interested in getting involved register your company's details by clicking on the green Register tab at the top of this webpage, or visit www.nbn.icn.org.au.

Bendigo Community Theatre Complex

2 November 2012

Calling calling for expressions of interest to contribute to the building of the Bendigo Senior Secondary College Performing Arts Centre and the Bendigo Theatre Project. Consisting of a new commercial complex, with approximately 6,000 square metres of new building area and approximately 1,000 square metres of refurbishment. To learn more about this project and to register your interest, [click here](#).

VIPP

VIPP is a Victorian Government initiative designed to promote greater access for small to medium enterprises (SMEs) to work with major Government-funded projects. For more information [please click here](#).

The VIPP Management Centre (VMC) will help you manage the VIPP certification and evaluation processes.

New VIPP Accounts

By clicking on the below "Create NEW account" buttons, you confirm that you have read and agree to the [terms and conditions](#) of usage.

Create NEW Tenderer account

Create NEW Govt. agency account

Account Login

If you have previously created an account on VMC, please login below:

Account Type :	<input type="text" value="Govt. Agency"/>
Username (Email) :	<input type="text"/>
Your Password :	<input type="password"/>

Login to my account

Forgotten password? [click here](#).

Grants & Design

Click the button on the right to initiate the ICN process for the grants and design Interaction Reference Number.

Begin Reference # Process

Tender Registration

- Departments/agencies must register VIPP applicable tenders on VMC prior to RFT release to market.
- During tender registration, departments/agencies undertake contestability assessment.
- ICN will review information within 2 business days and provide recommendation on the application of VIPP. Recommendations include:
 - Contestable(**VIPP Plan required** of all shortlisted bidders)
 - Nil to Limited Contestability – (**estimate of local content**)
- Departments/agencies to incorporate recommendations into RFT.

Electronic VIPP Plan

- The VIPP plan is now completed online and submitted to ICN in an electronic form via VMC.
- Only the format has changed, the VIPP plan questions have not changed and remain the same.
- Bidders may note that certain questions may require a more detailed response.
- The VIPP Plan contains dynamic in-form assistance, previously used/pre-fabricated text and auto-calculations to minimise administrative burden.
- Bidders can indicate if they require localisation assistance to increase their local content commitments.

Certification & Evaluation

VIPP Certification (compliance)

A VIPP certification letter indicates that a VIPP plan has been adequately completed and has been submitted before the govt-specified due date. It is not a qualitative assessment.

VIPP Evaluation Report (assessment)

The evaluation report provides an assessment of the relative merits of each of the certified VIPP Plans received for a tender. The assessment is for the government agency's use in the final tender evaluation and selection of the successful tenderer. The evaluation report does not rate or rank one VIPP Plan over another, it only provides the relative merits and/ or any potential risks in commitments not being achieved.

Post Contract Review

- At the practical completion of a project, contractors must provide the VIPP outcomes achieved to the relevant department/agency.
- ICN will compare this information to the contractor's initial VIPP commitments and report to the relevant department/agency. The report may indicate:
 - The contractor has achieved the VIPP commitments and/ or has provided justification for any variances.
 - The contractor has not achieved the VIPP commitments, however, they have provided justification for variances.
 - The contractor has not achieved the VIPP commitments and/ or has not provided justification for any variances.
 - The agency may not have mitigated the risks highlighted by ICN in the VIPP evaluation report.

Contacts

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