

About our Keynote speakers.....

Ralph Plarre.... A sustainability ambassador and owner of family business, Ferguson Plarre Bakehouse & Puckles Family Bakehouses. Since completion of the new bakery in Tullamarine, we have reduced our carbon emissions by over 5,000 tonnes and the initiative was a catalyst for a sustainable culture-change that continues in the business. Ralphs personal message is simple. "Don't let yourself be overwhelmed by complexity, think outside the square and be prepared to challenge the status quo and most importantly... start now"

Peter Jones..... Is a consultant in business transformation & organisational psychology, within a framework of the innovative provision of healthcare. Peter has a special interest in understanding and removing the obstacles that disrupt critical systems and processes. Peters work has taken him around the world and has seen him consulting to healthcare organisations both public and private.

Major Matina Jewell (retired).... Has deployed on 5 overseas operational missions, it was during her time she was deployed at the UNTSO Patrol Base (PB) Khiam, Matina conducted a scheduled team rotation using UN armoured vehicles, whilst commanding this convoy Matina was seriously injured when her vehicle was forced to take evasive action. Just days after Matina's injury during the team rotation, PB Khiam was destroyed by an Israeli fighter jet killing all UN Personnel manning the base. Matina was retired from the Australia Army in 2009 as a result of the injuries she sustained during the Lebanon War.

About our Facilitator..... Are you ready? This year the conference will be facilitated by the capable & dynamic team from Mischief, Motivation, Attitude Pty Ltd (MMA). MMA have been involved with our events for many years and the team are familiar with many of our members and the intricacies and unique features (that's putting it mildly) of our industry. Many will remember the irrepressible host from 2012, Scott Mackay who will once again take the helm as facilitator while Shane Garner (Lead from the Front), Derek Percival (It's Never Not Now) and Mark Mckeon (Get in the Go Zone) will be on hand to keep everyone engaged and challenged. There is one thing for sure with the MMA team involved... there will be no rest for the wicked, so get ready to get involved.

The Association of Hospital Supply & Purchasing Officers Incorporated is proudly supported by:-

Gold Exhibitor



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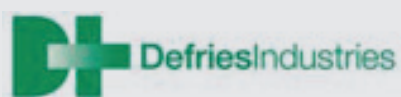
Keynote Exhibitor



Network Exhibitor



Lunch Exhibitors



Day Refreshment Exhibitors



Bronze Exhibitors

Ansell; Richards Medical; Access Health; Nice Pak Products; Hendricks Instruments; Convatec; KCI Medical Australia; Fresenius Kabi; Able Plastics; Multigate; CH2; Unique Care; Medline; BOC Gases; Mayo Healthcare; Parker Healthcare; Staples; EBOS Healthcare; Marwell Medical; Cello; Bunzl; Covidien; Air Liquide; Pharmatex.



Conference Officially opened Thursday 24th October by:-



Honourable David Davis. The Minister for Health & Minister for Ageing
Keynote Speakers:-



Ralph Plarre



Peter Jones



Major Matina Jewell

With Key contribution from:-

- ◆ ICN – Industry Capability Network
- ◆ VIPP – Victorian Industry Participation Policy
- ◆ HPV – Health Purchasing Victoria

- ◆ Alan Foster Healthscope
- ◆ Terry Hoy – Warnambool Health
- ◆ Victorian Green Health Round Table
- ◆ NSW Health

*Assessing our tasks!
How to!
Surviving Change!
Preferred future?
Overcoming challenges!*

Why attend?...
Do you have the required tools & skills for survival?
Health supply services are changing and undergoing many challenges. This conference will assist you to gather the best information to survive and is a must to attend!

Our History...
Association of Hospital Supply & Purchasing Officers Incorporated (AHSPO) was established in **1956** with the aim to support, educate & debate on issues effecting supply staff within public health organisations. The association held its 1st conference in 1988 at Rich River Resort in Moama, what a milestone to be celebrating our 25th conference in 2013 at San Remo.

Now...
Our annual conference is the central point of AHSPPO's activities, this year the conference will reflect on our past, discuss the present and focus on our future survival. The conference offers ongoing professional development. Networking with peers; program initiatives & keynote speakers who will share with you their experiences & vision enabling you to take the most effective strategies to achieving your survival. With a wide range of experiences from the variety of speakers, open discussions and experiences of your peers, this conference will cover strategies & challenge you to apply them to achieving your survival.

The Executive Committee extend an invitation to all current members to attend the 2013 25th Annual conference.

Day 1 Wednesday 23rd

- PM**
1:00 Metro & Regional Forum
Health Purchasing Victoria
- EXHIBITION**
- 2:30 Registration**
2:30 Exhibition Opens & Welcome Reception
Sponsored by Ecolab
- 6:00 Exhibition Close**
- NETWORK SESSION**
- 6:30 "Evaluation & Survival of our Industry: Past, Present & Future"**
Sponsored by Officemax
Innovation, Collaboration, Creativity and Initiative, a challenging and interactive TEAM building activity that will allow you to test your skills. This activity will highlight the importance of survival, teamwork, communication & overcoming obstacles with an attitude for FUN.
Dress to theme!
- 9:00 Close of Day 1**

Day 2 Thursday 24th

- AM**
6:00 Optional
A casual walk with fellow early risers.
- 6:30 Breakfast – Silverwater restaurant**
- 8:00 Exhibition Opens**
- 8:45 Welcome – Glenda Prewett AHSPPO President**
- 8:50 Life Member – Wayne Hall**
- 9:00 Official Opening – Hon. David Davis. Minister for Health & Minister for Ageing.**
- 9:15 "Have your cake and eat it too!"**
Presentation covers planning & building Australia's most sustainable bakehouse, outline steps taken, lessons learned and how sustainable business practices can positively affect organisational culture and the bottom line.
Keynote speaker – Ralph Plarre
Sponsored by Print Media Group
- 10:15 Morning Tea in Exhibition Marquee**
Sponsored by Sebel Furniture
- 10:45 "Build it and they will come"**
This session is based around following a plan & making the most of your opportunities.
Facilitated by Scott Mackay & Shane Garner

Day 2 Thursday 24th

- AM**
11:45 "Purchasing & Supply Relations"
We need to critically assess the task we do. To assess the value add, the lost opportunities and the value of more important activities. It's the how to –where do I start? Systems, Procedures, Virtual job description, General requirements & how can I get the best out of my role.
Facilitated by Scott Mackay
Sponsored by Aaxis Pacific
- PM**
12:45 Lunch in Exhibition Marquee
Sponsored by Howard Wright
- 1:15 Victorian Green Health Round Table Forum**
Healthcare facilities surviving environmental & sustainability changes.
Representatives from this group will present.
- 2:00 "Surviving Reforms"**
Explanation of requirements & opportunities for connecting government buyers with local suppliers. Including session on Reforming the Health Supply Chain.
Representatives from ICN; VIPP & HPV will present
- 2:45 Afternoon Tea in Exhibition Marquee**
Sponsored by Terumo

Thursday 24th
5:45pm – 12:30am
25TH
SILVER
PRE & CONFERENCE
Dinner
\$5 Entry Fee

Dress Code for evening
Formal Attire with Bowtie & Gumboots

- PM**
3:15 DAY 2 Continued
"Innovation – What Is Innovation?"
In a group environment breakout teams will be challenged to define/ tell us what innovation means. Groups will need to highlight what the benefits will be and present back to the other groups.
Facilitated by Scott Mackay, Mark McKeon, Shane Garner & Derek Percival
- 4:00 AGM – including Constitution Changes**
- 4:30 Close of Day 2.**

Day 3 Friday 25th

- AM**
6:00 Optional
Feel the ocean breeze whilst enjoying the casual walk and magnificent view
- 6:30 Breakfast – Silverwater Restaurant**
- 8:30 Exhibition Opens**
- 8:50 "Survival Debrief" – Scott Mackay**
- 9:00 "Change Is Inevitable, Make Change Your Friend"**
It's about creating your own preferred future. As an experienced lateral thinking speaker Peter will motivate you to challenge your current working style, then give valuable tips on how to make change your friend.
Keynote speaker – Peter Jones
- 10:00 "Healthy Storage & Handling."**
Lessons learned from both Private & Public Health Sectors.
Representatives from QLD HealthScope, NSW Health & Warrnambool Health will present
- 10:45 Morning Tea – Exhibition Marquee**
Sponsored by Livingstone International
- 11:15 "The Finishing Touches".** Put a mark on your finished product, be proud and don't be afraid to show the world.
This session will include lunch sponsored by Defries Industries
Facilitated by Scott Mackay, Shane Garner & Derek Percival
- PM**
1:00 "Survival – This is about Change"
Matina will present on leading through adversity & change, motivating teams & inspiring others, risk management & decision making; communication, performing under pressure and overcoming adversity.
Keynote speaker – Major Matina Jewell
- 2:00 Conference Close – Glenda Prewett - AHSPPO President**
- 2:15 Industry Bunk Out.**

Location...
San Remo is an 80 minute drive south east of Melbourne, being the gateway to Phillip Island on the eastern entrance of Western Port. Today San Remo/Newhaven is one of Victoria's significant ocean and bay fishing ports and the San Remo Fishermen's Co-operative is the leading supplier of fresh fish for the region.

Venue...
Silverwater Resort 17 Potters Hill Road San Remo is set high on the rolling hills of San Remo surrounded by surf & swimming beaches, golf courses overlooking Phillip Island. Silverwater Resort is a stunning conference and leisure resort unlike anything else in Victoria, the Resort boasts modern conference facilities that provide the optimum environment.

Conference Dress Code...
All Conference Sessions including Wednesday Exhibition is neat casual. Wednesday Network Session is themed but optional. Thursday Pre-Dinner & Dinner is Formal attire with bowtie & gumboots.

Conference Registration...
Attendance Registration is to be completed on the registration section supplied with the program. It is imperative that you forward either by post or email (refer registration for details).

Accommodation...
Shared apartment accommodation is included as part of the Full Conference registration and will be on site at the Silverwater Resort. Each person who has registered to attend the conference **is required** to complete the accommodation section supplied with program.
Failure to do so may result in room not being held.

*Artwork supplied by
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